

International Customers: a strategic alliance with Staples



To serve international customers worldwide, DZS works in a Strategic Alliance with Staples. As part of this Alliance, international customers can order their office supplies in 50 countries worldwide under a single contract, covering Europe, the Middle East, Africa, North and South America, Asia and Australia. DZS is Staples' exclusive Business Partner for Slovenia to service international customers.

Participating in Staples international tenders, contracts and implementation

With Staples, DZS participates in international tenders, contracts and account management to international customers. Consequently, you can benefit from a single contract and a single point of contact for all your office supplies worldwide.

DZS participates in global tenders, led by Staples' Global Account Team. In a similar way, DZS participates in the global supply agreement, making it easy for you as a customer by agreeing on a single contract for all the countries. When the agreement is signed, a Global Implementation Specialist will ensure that all countries transfer to the new global contract, providing you with a single point of contact for the complete project.

Next to a single point of contact for your global procurement headquarters, DZS provides you with our own national account manager and service desk to help with questions in Slovenia. Consequently, you will have access to local service in our own language, while for your global procurement department, you will be serviced by Staples' Global Account Team as a single point of contact for all the countries involved.

For a full overview of Staples and its Business Partners in the EMEA-region, please see <http://www.staples.eu/where-we-are/>

Uniformity: educating the Staples way of working

To provide you as an international customer with a uniform experience across various countries, our sales and sales support people annually receive trainings at Staples University. The education program ensures high quality and uniform modes of operation in the EMEA-region. As a result, you will have the same kind of customer experience over Europe.

Staples Brand

In Slovenia, DZS sells Staples Brand Products. The high quality products with cost effective pricing will result in price savings throughout Europe within your organization, while maintaining high quality and bringing uniformity within your organization.

Access to Staples' largest European warehouse

Products that may not be locally available but you would really need are almost certainly available at Staples' largest European warehouse in Germany. As a Business Partner of Staples, DZS has access to procure at this warehouse. This enables you to order these locally non-available products at Staples, and deliver these to you on your request.

Reporting

As a Staples Business Partner, DZS participates in the global reporting provided to our international customers. This differentiates our way of working from others in the market – you will have the same experience as if serviced by Staples' own companies.

DZS contacts for B2B customers

WEST REGION:

Letališka 30, 1538 Ljubljana
 Andrej Plešnik, GSM 041 774 738
 andrej.plesnik@dzs.si

EAST REGION:

Tržaška 53, 2000 Maribor
 Andrej Založnik, GSM 041 371 400
 andrej.zaloznik@dzs.si



SALES LOCATIONS: 50 LOCATIONS IN SLOVENIA

LJUBLJANA RIBJI TRG, Ribji trg 3, t: 01/200 80 40 • **LJUBLJANA BTC HALA 8**, Šmartinska 152, hala VIII, t: 01/545 15 04, t: 01/545 15 05 • **LJUBLJANA BTC HALA A**, Šmartinska 152, hala A, t: 01/341 08 20 • **LJUBLJANA PLAVA LAGUNA**, Linhartova 3, t: 01/436 67 48, • **LJUBLJANA CELOVŠKA**, Celovška c. 163, t: 01/515 16 50 • **MC LJUBLJANA**, C. ljubljanske brigade 33, t: 01/510 70 35, t: 01/510 70 30 • **PRODAJALNA LETALIŠKA**, Letališka 30, t: 01/586 43 26, 21, 23 • **MC DOMŽALE**, Cesta talcev 4, t: 01/724 41 57 • **MC GROSUPLJE**, Brvace 1a, t: 01/787 37 43 • **LITIJA**, Jerebova 10, t: 01/899 50 57 • **KOČEVJE**, Ljubljanska 14, t: 01/895 02 10 • **MC KAMNIK**, Kovinarska 36, t: 01/839 53 19 • **LOGATEC**, Tržaška 19, t: 01/750 98 41 • **TC LOGATEC**, Tržaška 3, t: 01/750 91 22 • **MARIBOR GLAVNI TRG**, Glavni trg 17, t: 02/228 27 80, t: 02/228 27 82 • **QLANDIA MARIBOR**, Cesta proletarskih brigad 100, t: 02/480 52 04 • **MURSKA SOBOTA**, Nemčavci 1d, t: 530 49 91 • **MC MURSKA SOBOTA**, Pleše 1, t: 02/534 82 43 • **PTUJ**, Slomškova 12, t: 02/771 15 38 • **QLANDIA PTUJ**, Ormoška cesta 15, t: 02/771 04 53 • **SLOVENSKA BISTRICA**, Kolodvorska 1, t: 02/805 59 44 • **LENDAVA**, Mlinska 3, t: 02/578 91 83 • **LENART**, Kraigherjeva 2, t: 02/720 09 09 • **ROGAŠKA SLATINA**, Kidričeva 13, 03/819 29 41 • **CELJE**, Prešernova 21, 03/490 13 70 • **MC CELJE**, Opekarniška 9, 03/491 15 91 • **MC VELENJE**, Šaleška cesta 1, 03/589 40 73 • **MC SLOVENJ GRADEC**, Ronkova 4, 03/883 86 38 • **MC KRANJ**, Cesta Staneta Žagarja 69, t: 04/234 15 41 • **KRANJ**, Prešernova 2, t: 04/236 86 30 • **JESENICE**, Titova 41, t: 04/586 65 20, t: 04/586 65 21 • **MC JESENICE**, Spodnji Plavž 5, t: 04/583 64 11 • **ŠKOFJA LOKA**, Mestni trg 8, t: 04/515 01 40 • **RADOVLJICA**, Kranjska cesta 4, t: 04/530 50 10 • **TRŽIČ**, Trg svobode 18, t: 04/592 48 41 • **BLED**, Ljubljanska cesta 4, t: 04/574 56 51 • **MC KOPER**, Dolinska cesta 1A, t: 05/625 06 20, t: 05/625 06 21 • **KOPER**, Pristaniška ulica 3, t: 05/627 60 38 • **IZOLA**, Trg republike 2, t: 05/640 06 30, **MC POSTOJNA**, Tržaška cesta 59, t: 05/720 07 40 • **ILIRSKA BISTRICA**, Gregorčičeva 23, t: 05/710 06 31 • **MC AJDOVŠČINA**, Vipavska cesta 6, t: 05/368 10 51 • **MC NOVA GORICA**, Industrijska cesta 6, t: 05/333 00 01 • **QLANDIA KRŠKO**, Cesta krških žrtev 141, t: 07/490 23 34 • **BREŽICE**, Cesta prvih borcev 32, t: 07/499 09 10, t: 07/499 09 11 • **MC INTERMARKET BREŽICE**, Tovarniška 10a, hala II, t: 07/499 33 76 • **MC SEVNICA**, Boštanj 80, t: 07/814 93 21 • **MC NOVO MESTO BRŠLJIN**, Ljubljanska 47, t: 07/337 11 98 • **TREBNJE**, Gubčeva cesta 21, t: 07/346 11 30, t: 346 11 32 • **ČRNOMELJ**, Zadrzna cesta 33, t: 07/305 221